



**56<sup>th</sup>**  
**ANNUAL**  
**MEETING**  
**OF MEMBERS**



**Ocean Financial**  
**Federal Credit Union**  
*Catholic Values You Can Bank On<sup>®</sup>*

# REPORT TO MEMBERSHIP

2024 was a challenging year for us, but in many ways, it was also a rewarding one. Rewarding because of the people we met, relationships we started and those we deepened, and the members we were able to help.

Financially speaking it was extremely demanding. The deposit landscape shifted drastically in 2023 and 2024, forcing many credit unions to face an inflationary economy, higher deposit rates and changing member behaviors, Ocean Financial among them. We lost money in 2024, but it was not a surprise, and we were able to plan for it so we could work hard to make sure that it was not a multi-year event.

We made the strategic decision early on to increase our Share Certificate rates to stay competitive and to be able to provide you, our members, with higher deposit rates. As a result, our expenses, primarily our deposit expenses, increased much more dramatically than our income. We paid out over \$3 million more in dividends to our members in 2024 than we did in 2023.

The increase in deposit expense we were seeing month-over-month was due to internal transfers from lower-rate deposits (such as checking, share savings, and Super Saver) to the higher-rate share certificates across all terms, as well as new money coming in for those rates.

Fortunately, we have a strong capital position. At the end of 2024 we had \$32 million, which allowed us to make some of the difficult choices and absorb the loss.

In addition to deposit expenses, loan balances remained level instead of growing. This is due to a combination of factors including high interest rates, an uncertain economic environment, and the desire for borrowers to reduce their current debt.

We added 793 new members in 2024. We do this not just in the branches but also by being onsite for our Select Employee Groups, conducting member drives with various parishes on Long Island, and taking part in community efforts.

## People Helping People

While the losses of 2024 may have decreased our assets, we have continued to live the credit union philosophy of "People Helping People." In 2024, Ocean Financial continued to deepen our relationships with Molloy University and the Hispanic population on Long Island.

In March 2024, we partnered with 100 Hispanic Women to create a scholarship for a young Latina attending college. This initiative ties in closely with our sponsorship of the Mentoring Latinas Program at Molloy University.

In November, we opened a microbranch on the campus of Molloy University for students, faculty and staff to have a convenient place to bank. A microbranch generally refers to a smaller full-service branch for a financial institution. We are in The Public Square, which is a hub of activity at Molloy with The Madison Theatre, Office of Student Life, Campus Ministries, the Career Center, and Starbucks. Our tellers are Molloy students, and we are open in line with the school calendar.

In 2024, we were also humbled with some honors from organizations we work with. In March, our Board Chairwoman was honored by her high school alma mater, Sacred Heart Academy. In May, in recognition of the work the Credit Union has been doing in the Hispanic community, President/CEO Joseph Tedesco accepted an award from Hispanic Brotherhood, Inc. at their Annual Scholarship Dinner. In September, he was once again recognized as a leader in the Catholic Community, this time by Catholic Youth Organization of Long Island (CYO-LI) at their golf outing. Lastly, our Director of Marketing & Member Development, Patricia Daley, was recognized as part of Long Island Business News' Top 50 Women in Business.

Working with Monsignor Vlaun and Catholic Faith Network, we also launched a 6-segment series called "Money Matters," appearing during CFN Live. The segment, which runs about 10 minutes, continues in the 2025 season of the morning show.

## 2025 Predictions

We expect that our deposit rates will stay competitive. To stay profitable, we must continue to bring in lower-cost deposits while navigating the members' desire for higher-yield accounts and share certificates.

We have several opportunities to continue to differentiate the Credit Union from other Long Island financial institutions and grow our deposits. In addition to our microbranch at Molloy, in 2025, we will be opening a microbranch at Mercy Medical Center in Rockville Centre. We will also be launching our partnership with Westco Financial Group to provide Investment and Wealth Management options for members.

We will continue to make the needed investments in technology to ensure our members' experience is simple, easy, and convenient while keeping your accounts and personal information safe and secure.

Ocean Financial continues to make strides not only in the Catholic community but also in the Long Island community. Our goal continues to be not just a member of that community, but to be a leader. Ocean Financial should be viewed as an organization that has a positive impact, be a trusted advisor, and can be counted on to support the key messages and mission of the Diocese of Rockville Centre and our partner organizations.

You, our members, will always remain at the center of all we do at Ocean Financial as we strive to positively impact your financial well-being.



Joe Tedesco, President/CEO



Lisa McGuinness, Chairwoman

## SUPERVISORY COMMITTEE REPORT

The Supervisory Committee monitors the Credit Union's operations and procedures on behalf of the membership. Our responsibilities include overseeing the direction and focus of the internal audit function, initiating an annual external audit of the Credit Union's financial records and control structure, commissioning member account verification and ensuring an ongoing review of closed accounts.

Each year we have an annual audit performed by an independent CPA firm to ensure that the Credit Union's financial statement accurately and fairly presents the financial condition of the Credit Union and that Management practices and procedures safeguard members' assets.

Based on the results of the annual audit by CliftonLarsonAllen LLP, it is the opinion of the Supervisory Committee that Ocean Financial continues to be financially strong and operationally effective with sound policies and procedures. The independent auditor's report, issued by CliftonLarsonAllen LLP, for the year ended December 31, 2024, confirmed that the financial statements fairly present, in all material respects, the Credit Union's financial position and conform with generally accepted accounting principles. The financial statements, related footnotes and auditor's report are on file at the credit union for members' review.

Joseph Seimer, Supervisory Committee Chairman

Steven Delaney

Patricia Sheehan

Ron Steimel

SUPERVISORY COMMITTEE

P.O. Box 431, Oceanside, NY 11752

## Statements of Financial Condition

As of December 31, 2024 2023

		2024	2023
<b>Assets</b>	Cash and cash equivalents	\$20,081,355	\$20,393,303
	Securities – Available for sale	\$75,007,288	\$89,439,146
	Securities – Held to maturity	\$1,970,651	\$1,957,124
	Other investments	\$80,000	\$80,000
	Federal Home Loan Bank of New York stock	\$328,400	\$440,300
	Loans receivable, net	\$250,928,781	\$236,205,906
	Accrued interest receivable	\$1,217,589	\$1,032,152
	Premises and equipment, net	\$3,295,073	\$3,398,055
	National Credit Union Share Insurance Fund deposit	\$3,037,647	\$3,005,259
	Prepaid expenses and other assets	\$5,157,276	\$3,059,869
	<b>Total assets</b>	<b>\$369,104,060</b>	<b>\$359,011,114</b>
<b>Liabilities</b>	Members' shares and savings accounts	\$348,860,359	\$335,984,585
	Borrowed Funds	-	\$3,000,000
	Accrued expenses and other liabilities	\$2,495,905	\$2,369,783
	<b>Total liabilities</b>	<b>\$351,356,264</b>	<b>\$341,354,368</b>
<b>Members' Equity</b>	Undivided earnings	\$32,307,346	\$33,239,402
	Accumulated other comprehensive loss	(\$14,559,550)	(\$15,582,656)
	Total members' equity	\$17,747,796	\$17,656,746
	<b>Total Liabilities and Members' Equity</b>	<b>\$369,104,060</b>	<b>\$359,011,114</b>

## Statements of Operations

For the years ended December 31, 2024 2023

<b>Interest Income</b>	Interest on loans receivable	\$12,589,096	\$10,520,895
	Interest on investments	\$2,981,654	\$2,633,686
	<b>Total interest income</b>	<b>\$15,570,750</b>	<b>\$13,154,581</b>
<b>Interest Expense</b>	Dividends on members' shares and savings accounts	\$7,865,706	\$4,531,618
	Interest on borrowed funds	\$1,283	\$146,707
	Interest expense	\$7,866,989	\$4,678,325
	Net interest income	\$7,703,761	\$8,476,256
<b>Provision for Credit Losses</b>		\$637,500	\$177,000
	<b>Net interest income after provision for credit losses</b>	<b>\$7,066,261</b>	<b>\$8,299,256</b>
<b>Non-Interest Income</b>	Service charges and Fees	\$459,379	\$437,424
	Other non-interest income	\$123,506	\$64,034
	Interchange income	\$651,682	\$672,671
	Capital Share Claim Reimbursement	-	\$46,427
	<b>Total non-interest income</b>	<b>\$1,234,567</b>	<b>\$1,220,556</b>
<b>Non-Interest Expense</b>	Employee Compensation and benefits	\$4,642,683	\$4,529,004
	Operations	\$1,746,274	\$1,903,027
	Professional and outside services	\$1,087,243	\$1,021,134
	Occupancy	\$687,663	\$758,469
	Educational and promotion	\$741,743	\$596,519
	Loan servicing	\$327,278	\$346,360
	<b>Total non-interest expense</b>	<b>\$9,232,884</b>	<b>\$9,154,513</b>
	<b>Net (Loss) Income</b>	<b>\$(932,056)</b>	<b>\$365,299</b>

## BOARD OF DIRECTORS

**Lisa McGuinness**  
Chairwoman

**Don Maresca**  
Vice Chairman

**Timothy Johnson**  
Secretary/Treasurer

**Jay T. Korth**  
Director

**Joseph Seimer**  
Director/Supervisory Committee Chairman

**Michael Sloan**  
Director

**Kevin Timoney**  
Director

**Steven Delaney**  
Supervisory Committee

**Patricia Sheehan**  
Supervisory Committee

**Ron Steimel**  
Supervisory Committee

### Your Leadership Team:

**Joseph Tedesco**  
President/CEO

**Douglas Brinkman**  
Chief Financial Officer

**David Franco**  
Chief Information Officer

**Patricia Daley**  
Director of Marketing & Member Development

**Angela Fulgieri**  
Director of Branch Operations & Member Experience

**Daniel C. Goosk**  
Director of Lending

**Susan A. Hill**  
Director of Human Resources

### Your Ocean Financial Team:

**Jennifer Abrams**  
Lead Teller

**Kyle Anderson**  
Part-Time Teller

**Christine Barlow**  
Deposit Operations Specialist

**Sergio Bedoya**  
Branch Manager

**Jill Biancaniello**  
Part-Time Teller

**Sandra Cardona**  
Member Service Rep

**Barbara Casap**  
Lending Support Rep

**Anne Marie Cirnigliaro**  
Bookkeeper

**Theresa Clarke**  
Lead Teller

**Taynia Clarke Vendryes**  
Community Relationship Officer

**Kathleen Cuervo Powers**  
Compliance Officer

**Norma I. DeJesus**  
Member Service Rep

**Margaret Doyle**  
Teller

**Rosemarie Eifler**  
Teller

**Phil G. Faller**  
Loan Officer

**Laureen Feehan**  
Executive Coordinator

**Jennifer R. Fort**  
Marketing Specialist

**Jeffrey Goldbort**  
Senior IT Support Specialist

**Sara Gugumuck**  
Member Service Rep

**Natale R. Guniewicz**  
Teller

**Bebi F. Karim**  
Principal Bookkeeper

**Elizabeth Lora**  
Branch Manager

**Teresa Mazzeo**  
Deposit Operations Specialist

**Gary T. Olson**  
Recovery Specialist

**Cyndie Orlando**  
Senior Loan Officer

**Tracey A. Revere**  
Loan Officer

**Marie G. Rullo**  
Lending Manager

**Nicholas Sardelli**  
IT Security Specialist

**Nancy Scavone**  
Controller

**Lilia Semenyuk**  
Human Resources Assistant

**Abigail Sneed**  
Part-Time Teller

**Carol Stuber**  
Assistant Branch Manager

**Deborah A. Weidler**  
Recovery Specialist

**Rudy Zilli**  
Deposit Operations Manager

**Patricia A. Zullo**  
Teller